

# Competition in International Sales Law - Perspectives on Choice

On Friday, 15 June 2012, the Maastricht European Private Law Institute (M-EPLI) will host a one-day roundtable conference at the Feestzaal of Maastricht Law Faculty.

From the official announcement:

*This roundtable is divided into three panels, distinguished on the basis of perspective. Contributions in the first panel offer an institutional perspective on the choices available. A second panel focuses on competition between the instruments and how parties may be expected to choose. The third sheds some light on the similarities and differences between the instruments, suggesting criteria to evaluate these instruments, as well as views on what the best instrument is. Speakers are drawn from academia, legal practice, as well as commercial interests.*

Attendance is free, but access is limited. Admissions can be submitted until 8 June 2012 by email to [mepli@maastrichtuniversity.nl](mailto:mepli@maastrichtuniversity.nl).

Further information can be found [here](#). The programme reads as follows:

10.00-10.25 **Registration and coffee**

10.25-10.30 **Welcome address**, Professor Jan Smits (Maastricht)

## **Panel 1 - A view from the institutions**

10.30-11.00 **An arbitrator's perspective**, Professor Christina Ramberg (Stockholm)

11.00-11.30 t.b.a., Professor Jan Smits (Maastricht)

11.30-12.00 **Discussion**

12.00-13.30 **Lunch**

## **Panel 2 - How parties (ought to) choose**

13.30-13.50 **A psychology of choice of laws**, *Dr Gary Low* (Maastricht)

13.50-14.10 **Choice of jurisdiction**, *Prof Jan Dalhuisen* (King's College London)

14.10-14.30 **A commercial perspective**, *Mr Eric Poelman* (Philips CE)

14.30-15.00 **Discussion**

15.00-15.20 **Coffee break**

## **Panel 3 - Comparing choices**

15.20-15.40 **Formation/Incorporation**, *Dr Sonja Kruisinga* (Utrecht)

15.40-16.00 **Interpretation of Contracts**, *Dr Nicole Kornet* (Maastricht)

16.00-16.20 **Remedies for Breach**, *Dr Olaf Meyer* (Bremen)

16.20 - 16.50 **Discussion**

16.50-17.00 **Closing remarks**

17.00 **Reception**